

## **Senior Executive, Skills & Talent**

Greater Washington Partnership seeks an experienced professional with workforce expertise, a proven track record of compelling thought leadership, communicating with cross-sector audiences, and partnering with colleagues to execute against strategic outcomes. The successful candidate will be a subject matter expert with expertise in original thought leadership, data-driven analysis, strategic thinking, and execution excellence. Greater Washington Partnership is a civic alliance of the region's leading employers who proudly employ more than 250,000 residents and are committed to fostering unity and making the Capital Region—from Baltimore to Richmond—the best place to live, work and build a business. We achieve this vision by advancing shared prosperity and economic competitiveness in the Capital Region by building a model for catalyzing solutions and driving cross-sector collaboration.

Reporting to the Vice President for Inclusive Growth & Talent Initiative, the Skills & Talent leader will be responsible for delivering on an ambitious agenda to match the aspirations of the Partnership. The Skills & Talent leader will bring deep subject-matter expertise to help shape the agenda for how the Partnership can increase its voice, visibility, and influence in the workforce space amid a rapidly changing labor market and future of talent trends. This professional will help harness the Partnership's cross-sector network of industry leaders, higher education academic institutions, and K-12 leaders to shape the future of the Capital Region's talent ecosystem. A successful candidate will be a thought leader in the workforce space, able to identify workforce opportunities and further highlight the Partnership as a national and global model for driving solutions to advance shared prosperity and economic competitiveness.

### **Responsibilities Include:**

- Serve as a strategic partner to design, develop, and implement innovative approaches and thought leadership for the Partnership to enhance its collective voice and impact to foster a thriving and competitive talent ecosystem
- Leverage deep workforce knowledge, data, and analytics expertise to outline and deliver cutting-edge research and products on workforce challenges and opportunities, identifying strategic partnerships to advance this vision, as appropriate
- Conduct in-depth, high-quality public policy research in the workforce arena; meet and brief relevant external contacts and author/co-author policy and research reports, blogs, op-eds, and other commentary
- Participate in speaking opportunities at regional workforce-related convenings and summits to elevate the Partnership and its research, support best practice sharing, and connect cross-sector stakeholders
- Engage with CEO's and other C suite private sector leaders, industry experts, policymakers, and academics to identify authors, speakers, and practitioners for publications and events
- Work closely with the Regional Mobility and Inclusive Growth teams on cross-functional integration of our Skills & Talent strategy

- Design, develop, and steward funding proposals working closely with the Business Development & Engagement team
- Work closely with the Marketing & Communications team to create and execute dissemination and promotion strategies for research products and shape the narrative around key workforce issues at the regional and national level
- Support the Government Relations team in advancing a policy platform, including serving as a spokesperson for relevant efforts in regional workforce convenings and task forces

### **Skills and Competencies**

- Ability to thrive in a fluid, fast-paced environment that necessitates creativity and blue-sky thinking
- Proactive, strategic, entrepreneurial and innovative thinker that can serve as a thought leader and execution partner
- Gravitas and exceptional written and verbal communication and presentation skills
- Knowledge and comfort with data, visualization, and trends analysis
- Experience developing and delivering new thought leadership and research products
- Commitment to the Capital Region with expertise and relationships in the workforce arena
- Proven ability to handle multiple efforts simultaneously and adapt to changing organizational needs and an evolving regional workforce landscape
- Passion for diversity, equity, and inclusion, and ability to think holistically and see the interconnectivity across the Partnership' core initiatives of skills and talent, transportation and infrastructure, and inclusive growth
- Collaborative leader with a proven ability to work across teams to deliver against a strategic vision
- Proven track record with building and managing funder relationships; developing and overseeing grant funding.

Greater Washington Partnership is currently operating on a hybrid work model with two days a week required in person at our Washington, DC office\ . In person days are determined in conjunction with your manager with the goal of creating opportunities for collaboration with teammates.

### **To Apply**

Submit a cover letter and CV to [jobs@greaterwashingtonpartnership.com](mailto:jobs@greaterwashingtonpartnership.com) with Skills & Talent Lead in the Subject line.

***Greater Washington Partnership is committed to equal employment opportunity regardless of race, color, religion, gender, sexual orientation, gender identity or expression, national origin, age, disability, genetic information, protected veteran status, or any status protected by applicable federal, state, or local law. While we are currently unable to consider candidates, who will require visa sponsorship, we welcome applications from all qualified candidates eligible to work in the United States.***