

# Senior Executive, Skills & Talent

Greater Washington Partnership seeks an experienced professional with workforce expertise and a proven track record of compelling thought leadership. This professional will help harness the Partnership's cross-sector network of industry leaders, higher education academic institutions, and K-12 leaders to shape the future of the Capital Region's talent ecosystem.

The Skills & Talent leader will be responsible for delivering on an ambitious agenda to match the aspirations of the Partnership. The Skills & Talent leader will bring deep subject-matter expertise and shape the Partnership's agenda to increase its voice, visibility, and influence in the workforce space amid a rapidly changing labor market and future of talent trends. A successful candidate will be a thought leader in the workforce space, able to identify workforce opportunities and further highlight the Partnership as a national and global model for driving solutions to advance shared prosperity and economic competitiveness.

## Responsibilities Include:

- Serve as a strategic partner to design, develop, and implement innovative approaches and thought leadership for the Partnership to enhance its collective voice and impact to foster a thriving and competitive talent ecosystem.
- Leverage deep workforce knowledge, data, and analytics expertise to outline and deliver cutting-edge research and products on workforce challenges and opportunities, identifying strategic partnerships to advance this vision.
- Conduct in-depth, high-quality public policy research in the workforce arena; meet and brief relevant external contacts and author/co-author policy and research reports, blogs, op-eds, and other commentary.
- Participate in speaking opportunities at regional workforce-related convenings and summits to elevate the Partnership and its research, support best practice sharing, and connect cross-sector stakeholders.
- Engage with CEO's and other C suite private sector leaders, industry experts, policymakers, and academics to identify authors, speakers, and practitioners for publications and events
- Design, develop, and steward funding proposals working closely with the Business Development & Engagement team.
- Create and promote strategies for research products and shape the narrative around key workforce issues at the regional and national level in collaboration with our Marketing and Communications team.
- Advance the Partnership's policy platform by serving as a spokesperson for relevant efforts in regional workforce convenings and task forces.
- Work closely with the Regional Mobility and Inclusive Growth teams on cross-functional integration of our Skills & Talent strategy.

## What We Value

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- Ability to thrive in a fluid, fast-paced environment that necessitates creativity and blue-sky thinking.
- Proactive, strategic, entrepreneurial and innovative thinker that can serve as a thought leader and execution partner.
- Gravitas and exceptional written and verbal communication and presentation skills; ability to communicate with cross-sector audiences.
- Knowledge and comfort with data, visualization, and trends analysis.
- Experience developing and delivering new thought leadership and research products.
- Commitment to the Capital Region with expertise and relationships in the workforce arena.
- Proven ability to handle multiple efforts simultaneously and adapt to changing organizational needs and an evolving regional workforce landscape.
- Passion for diversity, equity, and inclusion, and ability to think holistically and see the interconnectivity across the Partnership' core initiatives of skills and talent, transportation and infrastructure, and inclusive growth.
- Collaborative leader with a proven ability to work across teams to deliver against a strategic vision.
- Proven track record with building and managing funder relationships; developing and overseeing grant funding.

## Who We Are

Greater Washington Partnership is a first-of-its-kind nonprofit alliance of the region's most influential and leading employers in Maryland, Virginia and Washington, DC. Together, we leverage our collective experiences, resources and assets to identify shared challenges and offer real solutions to the region's most critical issues including skills and talent, regional mobility, infrastructure and inclusive growth. Our goal is to ensure the entire region, from Baltimore to Richmond, remains vibrant, economically competitive, prosperous for all and is the world's best place to live, work and build a business.

The Partnership is a fast-paced workplace that takes a collaborative approach to strategy and execution.

## What We Offer

We offer the following comprehensive benefits package designed for the needs of our full-time team members:

- Currently working in a hybrid work environment, in the office two days a week on Tuesdays and Thursdays (*subject to change in number of days and days of the week*)
  - Robust time off plan – 15 days PTO
  - 11 paid holidays
  - Summer half-day Fridays
  - Week off between Christmas and New Year's
  - Health, dental and vision insurance paid up to 90% for employees, up to 50% for dependents
  - 401(k) plan with up to 5% employer match, starting on your first day of employment
  - Professional development stipend up to \$800
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- Monthly cell phone stipend

## To Apply

If you are interested in joining the team at the Partnership team, please submit your resume to [jobs@greaterwashingtonpartnership.com](mailto:jobs@greaterwashingtonpartnership.com) with “Senior Executive, Skills & Talent” in the subject line.

*At Greater Washington Partnership we are committed to accepting differences! We strive to attract, develop, and retain highly qualified individuals representing the diverse communities where we live and work. The Partnership is committed to creating a diverse environment and is proud to be an equal opportunity employer. Employment policies and decisions are based on merit, qualifications, performance, and business needs. All qualified candidates will receive consideration for employment without regard to age, race, color, national origin, gender, gender identity or expression, religion, physical or mental disability, medical condition, legally protected generic information, marital status, veteran status, or sexual orientation. While we are currently unable to consider candidates that require visa sponsorship, we welcome candidates eligible to work in the United States.*