● **Supply:** % of unique talent online profiles with skill ● **Demand:** % of unique job postings listing skill

Regional[1] employment trends in focus sectors

Occupations in focus sectors by growth[2]	Current jobs, thousands, 2023[2]	Projected job growth (CAGR), % 2023-2030[2]	Skill group[3,4]	Skill group demand/supply in the region[1] 0% 50%
Healthcare: Healthcare Practitioners, Healthcare Technologists, and Community Service Occupations	583	1.4%	Nursing, patient care	
			Emergency, critical care	
			Primary care, general	
Tech/AI: Computer and Mathematical Occupations	347	1.2%	Comp sci fundamentals	
			Software development	
			Cyber security	
Advanced Industries: Production, Installation, Construction, and Engineering Occupations	596	0.6%	Logistics, ware-house mgmt.	
			Construction core skills	
			Manufacturing tech	

1. Metro areas including the Baltimore MSA, the Washington DC MSA, and the Richmond MSA
2. Source: Lightcast™ job postings data, 2019-2023, and Lightcast™ social profile data, 2019 to 2023
3. Source: Lightcast™
4. Biggest gaps within the sector/skill area, gaps calculated by comparing unique job postings listing the skill/all job postings in the job sector, with unique online profiles listing the skills/all profiles in the job sector