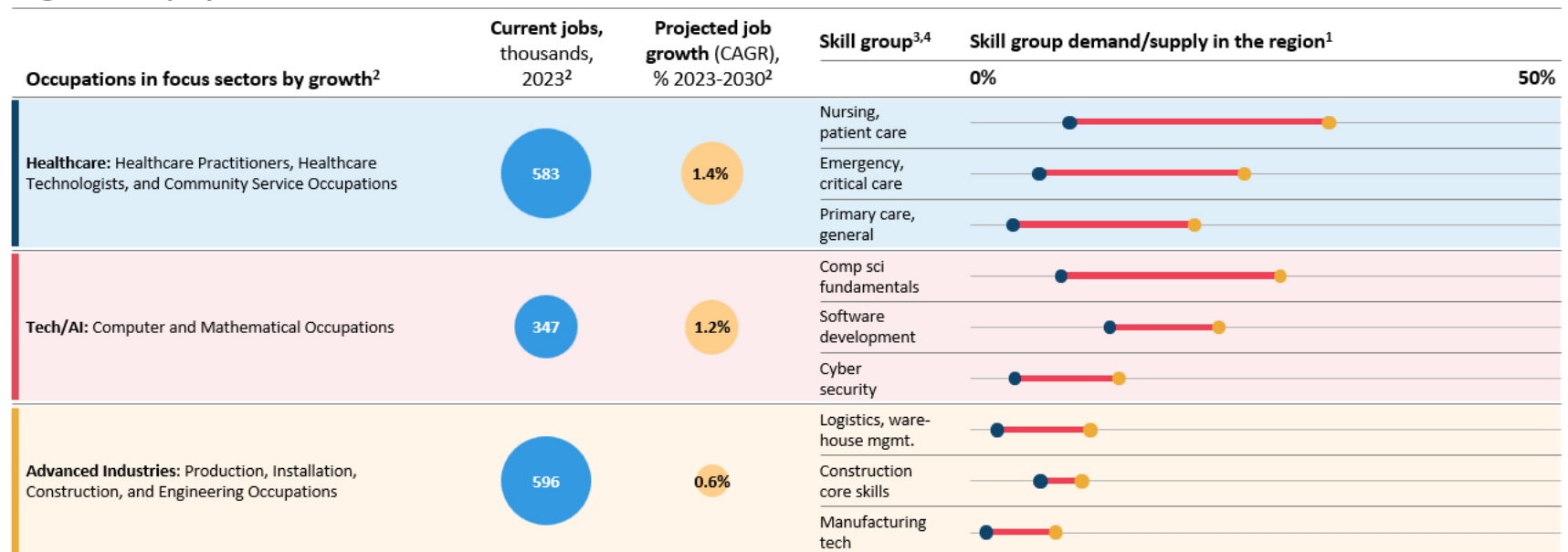


● **Supply:** % of unique talent online profiles with skill    ● **Demand:** % of unique job postings listing skill

## Regional<sup>1</sup> employment trends in focus sectors



1. Metro areas including the Baltimore MSA, the Washington DC MSA, and the Richmond MSA
2. Source: Lightcast™ job postings data, 2019-2023, and Lightcast™ social profile data, 2019 to 2023
3. Source: Lightcast™
4. Biggest gaps within the sector/skill area, gaps calculated by comparing unique job postings listing the skill/all job postings in the job sector, with unique online profiles listing the skills/all profiles in the job sector