

GREATER WASHINGTON PARTNERSHIP

YEAR-END REPORT 2025

**Building Regional Resilience
and Sustained Growth**



**GREATER
WASHINGTON
PARTNERSHIP**





Table of Contents

Mission & Vision	1
Letters from Our Leadership	2
Our Board	6
Board Organizations' Total Economic Contributions	8
Investments in the Baltimore-to-Richmond Corridor	10
2025 Year in Review	12
Creating & Leveraging Tools	14
Featured Events & Convenings	16
Skills & Talent	20
Regional Mobility & Infrastructure	22
Economic Growth & Innovation	24
Leadership Council	26
Board Partner Perspectives	28
Rallying the Region	30
Future Forward	32
2026 Look Ahead	34
About Greater Washington Partnership	36

Our Mission

We identify shared opportunities and core challenges, offering solutions to critical regional issues including skills and talent, regional mobility, infrastructure, economic growth and innovation.

Our Vision

Our work is grounded in the bedrock principle that progress must be pursued inclusively, ensuring every initiative strengthens opportunity across the region. We focus on these critical areas to uplift the entire region, stretching from Baltimore through Washington, DC to Richmond as the best place to live, work and build a business.



“The Partnership’s one-of-a-kind approach now serves as a nationally recognized model for cross-sector economic leadership—a point of pride and a testament to the value of our efforts.”

Letter from Kathy Warden
Board Chair





Letter from Kathy Warden Board Chair

Ten years ago, a bold vision united leaders across the region—to accelerate transformational change from Baltimore to Richmond and strengthen our communities for the future. Today, that vision has become a reality.

Now entering its second decade, the Greater Washington Partnership has proven to be a powerful convener, uniting leaders from academia, government, business and the community to build a more resilient and prosperous region.

From advancing innovation to supporting workforce development to strengthening infrastructure, the Partnership's work ensures our companies, communities, students and families will continue to thrive for years to come.

Additionally, the Partnership's one-of-a-kind approach now serves as a nationally recognized model for cross-sector economic leadership—a point of pride and a testament to the value of our efforts.

The Greater Washington Partnership has fueled a decade of progress across the region, and even greater opportunities lie ahead. Experience has shown that bold commitments and decisive action are required to propel our businesses and communities forward. The Partnership's board is proud to lead with vision and initiative as we guide another decade of positive impact and work together to build a stronger region for everyone.

Kathy Warden

Kathy Warden | Chair, President & CEO, Northrop Grumman
Greater Washington Partnership Board Chair

“This region is at its best when ambition meets collaboration. Over the past year, our Board and partners stepped forward to help shape what comes next for Greater Washington—strengthening the conditions for growth today while making intentional investments in the region’s long-term promise.”

Letter from Kathy Hollinger
Chief Executive Officer





Letter from Kathy Hollinger Chief Executive Officer

Partnership, purpose and progress. These values guide the Greater Washington Partnership's work to advance the region from Baltimore through Washington, DC to Richmond. They shape every conversation we convene, every collaboration we build and every initiative we champion.

As our region faced shifting economic realities this year—including federal workforce reductions, slowing private-sector job growth and rising unemployment—these values proved more critical than ever. Through partnership, purpose and progress, we remain focused on building a stronger, more connected and more resilient region.

I'm honored to continue leading the Partnership through this pivotal moment, working alongside leaders across the public, private and academic sectors to lay the groundwork for long-term prosperity throughout Maryland, Virginia and Washington, DC.

The Partnership's impact continues to deepen through measurable results. In 2025, we awarded 226 Emerging Tech Talent Scholarships, helping students at 14+ regional institutions pursue in-demand careers. We also supported infrastructure projects that secured over \$52 million in new investments. Since 2021, we've aided the implementation of more than 50 projects that have received over \$5.57 billion in funding. Through our Next Level small business accelerator, we have now supported 38 entrepreneurs who have built over 230 connections with leading procurement executives since 2023.

This year also marked a renewed level of engagement with policymakers across the region. Through our reinstated annual Congressional Reception and additional federal, state and local engagements, we elevated the voice of employers on shared priorities—from workforce and education alignment to infrastructure and housing investments—that drive competitiveness and regional economic growth.

To our Board, Leadership Council and every Greater Washington Partnership partner: thank you. Your dedication and shared vision have turned ideas into action and action into a measurable impact.

Our economic and political landscapes will continue to evolve. What remains constant is our collective responsibility to lead with agility, build with resilience and commit to shared prosperity across every community in this region we call home.

A handwritten signature in black ink that reads "Kathy Hollinger". The signature is written in a cursive, flowing style.

Kathy Hollinger | Chief Executive Officer, Greater Washington Partnership

**We are an alliance
of CEOs and C-Suite
executives of leading
employers stretching
from Baltimore to
Richmond.**



Kathy Warden
NORTHROP
GRUMMAN
Board Chair,
Executive Committee



Ted Leonsis
MONUMENTAL SPORTS
& ENTERTAINMENT
Vice Chair & Co-Founder,
Executive Committee



Peter Scher
JPMORGANCHASE
Immediate Past Board
Chair & Co-Founder,
Executive Committee



Russ Ramsey
RAMSEY ASSET
MANAGEMENT
Past Board Chair &
Co-Founder, Executive
Committee



Tony Pierce
AKIN
Co-Founder,
Executive Committee



Robert M. Blue
DOMINION ENERGY
Executive Committee



Joe Ucuzoglu
DELOITTE GLOBAL
Executive Committee



Mark Weinberger
Independent Director,
Founding Partner



Rosie Allen-Herring
UNITED WAY OF THE
NATIONAL CAPITAL AREA



Tom Barkin
FEDERAL RESERVE
BANK OF RICHMOND



Calvin Butler
EXELON
CORPORATION



Bruce Caswell
MAXIMUS INC.



Ron Daniels
JOHNS HOPKINS
UNIVERSITY



Rich Fairbank
CAPITAL ONE



Raul Fernandez
DXC
TECHNOLOGY



Nora Gardner
MCKINSEY &
COMPANY



Ellen Granberg
THE GEORGE
WASHINGTON
UNIVERSITY



Greta J. Harris
BETTER HOUSING
COALITION



**Donald Blue
Jenkins**
WASHINGTON GAS



**J. Stephen Jones,
MD**
INOVA HEALTH SYSTEM



Matt Kelly
JBG SMITH



Brian Kenner
AMAZON





Dan Kotter
EY



Lisa Lawson
THE ANNIE E.
CASEY FOUNDATION



Robert Moser
CLARK CONSTRUCTION
GROUP



Ann Ramakumaran
AMPCUS, INC.



Patrick Ryan
KPMG



Ken Samet
MEDSTAR HEALTH



Timothy Sands
VIRGINIA TECH



Rob Sharps
T. ROWE PRICE



Grant Verstandig
RED CELL PARTNERS



Board Organizations' Total Economic Contributions

The Greater Washington Partnership unites leading employers, research universities and nonprofits across Maryland, Virginia and Washington, DC to drive the region's economic growth and competitiveness.

MARYLAND, VIRGINIA & WASHINGTON, DC

Total direct, indirect and induced economic impact

647,000

total direct and supported jobs

1 in 16

direct and supported jobs in the region

\$96.1B

in total direct & supported GDP

6%

of the region's GDP

\$5.2B

contributed to state and local taxes

\$104,000

average direct employee income





Investments in the Baltimore-to-Richmond Corridor

Across the Baltimore-to-Richmond corridor, 2025 was defined by commitment—by employers, institutions and non-profit leaders choosing to invest in the region’s future.

While many organizations deepened their presence and partnerships this year, notable regional investments included:

CAPITAL ONE | DISCOVER ACQUISITION AND CONTINUED REGIONAL INVESTMENT

Capital One completed its historic acquisition of Discover and introduced a \$265 billion Community Benefits Plan to expand small business lending, workforce development and community investment across the corridor.



CAREFIRST ARENA | WASHINGTON MYSTICS' NEW HOME COURT

CareFirst BlueCross BlueShield launched a 10-year naming partnership for the Mystics’ Congress Heights arena, creating a \$2 million fund for community programs targeting areas like workforce development, maternal health and food security. This investment is expected to generate an estimated \$90 million in regional economic impact and support nearly 900 local jobs over the next two decades.

INOVA HEALTH SYSTEM | STRATEGIC INVESTMENTS IN REGIONAL CARE

Inova advanced a \$2.5 billion expansion in regional healthcare across Northern Virginia, including hospital growth in Loudoun and a new 110-bed Franconia-Springfield hospital campus to improve access to care and create healthcare jobs.



JPMORGANCHASE | BALTIMORE HOUSING INVESTMENTS

JPMorganChase committed new funding in Baltimore to stabilize housing supply and expand affordable homeownership—building on more than \$22 million in local philanthropic investments in Greater Baltimore since 2019.

MONUMENTAL SPORTS & ENTERTAINMENT | CAPITAL ONE ARENA EXPANSION & MODERNIZATION

Monumental Sports & Entertainment launched an \$800 million modernization of Capital One Arena—further spurring downtown DC’s revitalization and sustaining more than 3.5 million annual visitors.

VIRGINIA TECH | INSTITUTE FOR ADVANCED COMPUTING

Virginia Tech marked the official opening of Academic Building One at its Institute for Advanced Computing in Alexandria—a key milestone in a \$2 billion public-private effort to grow Virginia’s tech talent pipeline and future workforce.

WASHINGTON COMMANDERS | RFK STADIUM & CAMPUS REDEVELOPMENT

The Washington Commanders and the District advanced a \$3.7 billion redevelopment of the RFK campus, transforming 180 acres into a mixed-use entertainment destination that will generate jobs, housing and long-term economic growth.



2025 Year in Review

Collective Wins from Greater Washington Partnership:

\$1.37B+

committed to championing regional housing solutions in the past five years by Greater Washington Partnership employers.

✓ **15,100+**

affordable housing units created, preserved or supported.

✓ **18,600+**

employees, students, patients or community members assisted with housing needs.

100+

strategic gatherings conducted with our table of leading employers, bringing together governors, mayors, federal officials, CEOs, academic leaders and other key policymakers and partner organizations.

226

Emerging Tech Talent (ETT) scholarships granted to students at 14 regional colleges and universities in 2025, bringing the total to over 663 scholarships awarded since 2021.

✓ **\$550K+**

in ETT Scholarship funding was disbursed to colleges and universities across the region in 2025, bringing the total to over \$1.6M awarded to students in tech career pathways.

✓ **44%**

of all scholarship recipients since 2021 are first-generation college attendees.



7,000+

job opportunities across **55 employers** were listed on the Greater Washington Partnership Jobs Board, a curated online portal created in response to federal workforce reductions to connect local workers with openings across the Partnership's table of leading employers.

25,000+

students have engaged in TalentReady's 19 career pathways across five jurisdictions in Maryland, Virginia and Washington, DC with 800+ students completing employer-connected work-based learning experiences since 2019.

\$52M+

in funding received by major infrastructure projects we supported in 2025, bringing the total to 50+ infrastructure projects supported since 2019 that collectively received over \$5.57B, including funding to improve the WMATA Metro system.

38

entrepreneurs with companies based in Maryland, Virginia and Washington, DC have graduated from the Next Level small business accelerator program since piloting our first cohort in 2023.

✓ **230+**

relationships formed between the region's procurement executives and emerging entrepreneurs through Next Level.

✓ **90%**

of Next Level graduates report better ability to market their business.

✓ **81%**

of Next Level graduates report feeling better prepared to navigate RFPs or contract opportunities with prospective buyers.

Creating & Leveraging Tools

Using evidence-based analytic tools, Greater Washington Partnership identifies shared challenges and offers actionable solutions to the region's most critical issues.

[HOUSING PLAYBOOK: A PRACTICAL GUIDE FOR EMPLOYERS](#)

The Greater Washington Partnership's [Housing Playbook: A Practical Guide for Employers](#) identifies opportunities for employers to take a leadership role in addressing challenges through a two-pronged strategy:

1. Champion pro-housing policies like zoning reform, streamlined permitting and transit-oriented development; and
2. Deliver direct solutions through capital, public-private partnerships, employee assistance programs and asset transformation.

[GREATER WASHINGTON PARTNERSHIP JOBS BOARD](#)

Launched in Spring 2025, [The Greater Washington Partnership Jobs Board](#) is a curated online portal that connects jobseekers to meaningful opportunities across the region. An especially useful resource for those impacted by federal workforce reductions, the Jobs Board highlights job opportunities ranging from private sector to higher education and nonprofits.

[EMPLOYER SIGNALING SYSTEM \(ESS\)](#)

[The Employer Signaling System \(ESS\)](#) helps the region's employers collectively shape how education and training systems prepare talent for in-demand jobs. The ESS process strengthens alignment between employer needs and workforce preparation.



Greater Washington Partnership Jobs Board.

Explore interesting opportunities.



Data & Insight Snapshots

Grounded in data and informed by research, the Partnership develops insights on the region's most pressing issues and opportunities for growth. Working in collaboration with our partners—we benchmark regional trends and draw on shared expertise to guide actionable solutions. Recent releases include:

- **Regional Economic Snapshots (October, June and April 2025):** Refreshed throughout the year to provide clear, data-driven insights into critical economic trends shaping Maryland, Virginia and Washington, DC.
- **Employer Insights Brief (April 2025):** Report which combines labor market data and employer insights to highlight emerging workforce trends.
- **The Economic Impact of the Maryland Transit Administration (January 2025):** Analysis of the economic impact of the MTA's yearly capital and operating expenditures and the need to invest in public transit.



The cover of the 'Employer Insights Brief' report features a circular inset image of a woman in a white lab coat and blue gloves working in a laboratory. The text on the cover includes the title 'EMPLOYER INSIGHTS BRIEF' in large, bold letters, the date 'April 2025', and the logo for the 'GREATER WASHINGTON PARTNERSHIP'. A small graphic of a globe is also present. The background is a dark blue color with a grid pattern.

Featured Events & Convenings

Our convenings bring together the region's top business, non-profit and education leaders to surface shared priorities, build alignment and drive action on the issues shaping our collective economic future.

BOARD SALON SERIES

The Board Salon Series is an intentional set of gatherings designed to foster peer-to-peer connections among Board partners while engaging leading voices—including federal leaders—on issues critical to the region's economic future. The four convenings held in 2025 provided a platform for thoughtful discussion on key topics, from exploring national economic priorities to engaging leaders in technology, AI and cybersecurity.

COLLABORATIVE OF LEADERS IN ACADEMIA AND BUSINESS (COLAB) PRINCIPALS

At our annual CoLAB principals convening, we brought together college and university presidents with our table of leading employers to align on talent development priorities with industry needs. To further support employers, educators and policymakers, we've released the 2025 Employer Insights Brief—a data-driven analysis of the labor market trends reshaping the region's workforce.

CAPITOL HILL CONGRESSIONAL RECEPTION WITH MARYLAND & VIRGINIA DELEGATIONS

We convened 11 members of the region's Congressional delegation alongside leading employers from across the Baltimore-to-Richmond corridor for a Capitol Hill reception focused on advancing long-term economic growth. The bipartisan discussion highlighted shared priorities that will define the region's future.

CAPITAL REGION TRANSPORTATION FORUM

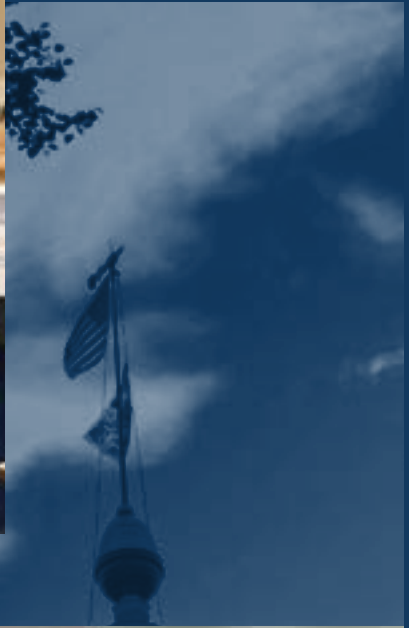
The Partnership convened the 8th annual Capital Region Transportation Forum with the Greater Washington Board of Trade, bringing together leaders from DC, Maryland and Virginia. WMATA GM and CEO Randy Clarke underscored the need for sustained regional coordination and long-term funding to keep Metro strong and the region competitive.

TALENT CAPITAL

Hosted at the historic JPMorganChase Bowen Building, leaders from across the region came together with DC Mayor Muriel Bowser to launch [TalentCapital.AI](#)—a new AI platform designed to help transitioning federal workers and other job seekers find, and prepare for position openings that will allow them to stay and thrive in the region.







ECONOMIC RESILIENCE SERIES

The Economic Resilience Series is a recurring initiative that convenes leaders from business, government, nonprofit sector and higher education to strengthen the region's economic resilience and competitiveness. In 2025, the series addressed critical priorities shaping long-term growth.

- **Annual Mayors Convening**

We hosted our third Annual Mayors Convening—alongside partners' Capital One and Amazon—bringing together anchor-city Mayors Muriel Bowser (DC), Brandon Scott (Baltimore) and Danny Avula (Richmond) for a candid conversation on the critical steps to expand housing availability and affordability for our workforce.

- **Energy Infrastructure Roundtable**

In partnership with Holland & Knight and support from Amazon and WSP, the Partnership convened an Energy Infrastructure Roundtable to address the region's growing energy demands. Facilitated by Holland & Knight Partner and former FERC Chair Willie L. Phillips Jr., the discussion brought together business leaders, utilities and policymakers.

- **The Future of Talent: Aligning our Workforce for Tomorrow's Economy**

Higher education, workforce and industry leaders convened with us at the Johns Hopkins University Bloomberg Center to examine how employers and academic partners are aligning talent pipelines with fast-growing sectors.



Skills and Talent

We collaborate with the region's educators and employers to build the most versatile workforce in the country, strengthening talent pipelines and ensuring learners have access to skills training and jobs for economic mobility.

We did this by:

- ✓ Analyzing labor market data to identify critical gaps and opportunities within high-demand roles and occupations.
- ✓ Engaging leading employers and educators to align training and education programs with industry needs by defining the knowledge, skills and abilities required for in-demand occupations.
- ✓ Facilitating collaboration between educational systems and employers to develop career pathways for members of untapped talent pools.



Some of our 2025 achievements and events focused on workforce talent development included:

- **College Leadership Council for Regional Tech Talent Pipelines**
The College Leadership Council (CLC) is a Greater Washington Partnership–led community of practice of 21 postsecondary education leaders advancing technology talent pathways across the Baltimore-to-Richmond corridor.
- **Employer Insights Brief**
The Employer Insights Brief provides a deep dive into the region’s talent trends, workforce challenges and opportunities for employers. Combining the latest labor market data and expert interviews, it offers strategic recommendations in addressing regional labor market shifts including federal workforce reductions, changes in demand for tech talent, workforce preparedness and retention.

- **Emerging Tech Talent (ETT) Scholarship**
The Partnership’s Emerging Tech Talent (ETT) Scholarship continues to open doors for students across the Baltimore-to-Richmond corridor, connecting higher education and industry to build the region’s next generation of tech leaders. Since 2021, more than 660 scholarships—amounting to over \$1.6 million in funding—have been awarded to 14 colleges and universities offering pathways in cybersecurity, data analytics and software development. More than 44% of all scholarship recipients are first-generation college attendees.
- **TalentReady**
With generous support from JPMorgan Chase and in collaboration with Education Strategy Group (ESG), community colleges and related institutions in the region, Greater Washington Partnership’s signature TalentReady initiative hosted public and private leaders across six events in five jurisdictions across Maryland, Virginia and Washington, DC. This initiative has engaged over 25,000 students in career pathway programs and more than 800 student-work based learning participants since 2019.



Regional Mobility and Infrastructure

We champion modern and efficient infrastructure to drive long-term economic competitiveness.

We did this by:

- ✓ Securing sustainable funding for transit agencies and passenger rail to support regional mobility and connectivity.
- ✓ Galvanizing support for megaprojects that improve regional connectivity.
- ✓ Encouraging transit-oriented development (TOD) around existing and planned transportation assets across the region.
- ✓ Bringing energy leaders together to drive coordinated solutions, unlock investment and ensure the region's energy system meets future demand.



Some of our achievements and events focused on developing regional infrastructure in 2025 included:

- **Baltimore's Transit Future Coalition**
Baltimore's Transit Future is a coalition of more than 70 business and non-profit organizations, co-led by Greater Washington Partnership and Greater Baltimore Committee. In 2025, the Partnership continued to identify opportunities to address the transit system's repair backlog and operator shortage and establish reliable transit services to regional job centers.
- **DMVMoves**
In 2025, the Partnership played an active role in DMVMoves, a regional effort across DC, Maryland and Virginia to identify long-term investment needs and a sustainable funding strategy for the region's transit system. We continued to urge stakeholders to work toward greater accountability, transparency and fiscal certainty for WMATA in the years to come.

- **The Economic Impact of the Maryland Transit Administration (MTA)**

Joined by Gov. Wes Moore, Maryland Department of Transportation Secretary Paul Wiedefeld, MTA Administrator Holly Arnold and EY thought partners, the Partnership unveiled new research to state policymakers detailing the robust economic impact of the MTA's capital and operating expenditures.

- **Energy Infrastructure Roundtable**

The Partnership convened stakeholders from utilities and energy-intensive industries, along with energy experts, for a timely discussion guided by former FERC Chair Willie Phillips Jr. The roundtable focused on the region's most pressing energy challenges, including rising demand pressures, regulatory constraints and the modernization of critical energy infrastructure. Participants explored opportunities for coordinated planning, multi-jurisdictional alignment and long-term investment strategies to support a reliable and resilient energy system that underpins regional economic competitiveness.



Economic Growth and Innovation

Recognizing that entrepreneurship and innovation are instrumental vehicles for economic growth, we leverage the social, financial and professional capital of our employers to help the region's entrepreneurs launch, grow and scale.

We did this by:

- ✓ Growing and scaling small and emerging businesses through direct investment, impact sourcing and skills training.
- ✓ Championing and delivering solutions to increase housing supply in the region and pro-growth policies.
- ✓ Providing a comprehensive view of the region's economic indicators across Metropolitan Statistical Areas (MSAs) through interactive analytical tools.
- ✓ Supporting innovation by connecting anchor institutions, entrepreneurs, universities and other regional assets to revitalize emerging areas.





Some of the Partnership's achievements and events focused on advancing economic growth in 2025 include:

- **Economic Growth Roadmap**

Greater Washington is facing an economic inflection point. By many measures, we are already a model region—yet our competitive edge is not guaranteed. In response, the Partnership developed the economic growth roadmap to align private and public sector action that strengthens our long-term economic resilience across the Baltimore, Washington, DC and Richmond corridor.

The roadmap sets a clear agenda for growth—defining priority sectors and the business conditions needed to scale them. By focusing investment where the region has both proven strengths and high growth potential, the Roadmap identifies opportunities for outsized economic impact, while reinforcing the need to protect and modernize our foundational sectors alongside emerging high-growth industries.

1. Extending our foundational strengths in federal government, higher education and healthcare.
2. Accelerating innovation in high-growth sectors including technology, life sciences, aerospace and defense and advanced manufacturing.
3. Converting knowledge capital into new startups and scale-ups.

- **Small Business Accelerator: Next Level**

Next Level is our flagship accelerator program that promotes the growth and scale of small and emerging businesses. Funded by Greater Washington Partnership employers, Kaiser Permanente and Events DC, we launched the program's second cohort in 2025 featuring 23 entrepreneurs representing 20 different businesses across Consulting, IT, Healthcare, Real Estate & Construction, Energy and Food & Beverage.

The program hosted its first-ever pitch competition, which awarded \$25,000 to Hyacinth Tucker, founder and CEO of The Laundry Basket.

Leadership Council

The Leadership Council is a group of employer stakeholders with significant presence and investment across the Baltimore, Washington, DC and Richmond region. They are committed to strengthening the super-region and enhancing its competitiveness and livability. Leadership Council partners inform, guide and share insights across the Partnership's initiatives including workforce and talent, infrastructure and mobility, housing, small business acceleration and inclusive economic growth.

In 2025, a top priority of the Council was the advancement of economic resilience. This network of leading employers connects data insights, dialogue and decision-making through curated convenings and direct engagement with federal, state and local leaders—from State Secretaries and Mayors to our regional congressional delegation—to advance private-sector alignment and regional growth.



Altria



bxp



COMCAST



Holland & Knight



micron



stratus

Transurban





Board Partner Perspectives

“Every job in our industry is becoming more technical, and the talent we need will come from strong regional pipelines. Partnerships with community colleges and organizations like the Greater Washington Partnership help us prepare the workforce that will power the region’s next decade of growth.”

Robert Blue

Chair, President and CEO, Dominion Energy

“We have seen what this region can achieve when we come together, especially when we rally around sports as a driver of economic momentum. From the ongoing transformation of Capital One Arena to our continued investments focused on strengthening downtown, we are powering the local economy and establishing DC as a global hub for entrepreneurs, growth-stage companies and established brands. Together, we create the kind of long-term regional progress the Partnership was built to champion.”

Ted Leonsis


Founder, Chairman, Managing Partner and CEO,
Monumental Sports & Entertainment

“This region has what growing companies need: diverse communities, top-tier universities and a talent pipeline that is second to none. The opportunity in front of us is to keep that talent here—so they can build, innovate, and launch the next generation of businesses right in the region.”

Tony Pierce

Partner in Charge, Washington, DC Office, Akin





“When we bring employers, agencies, innovators, educational institutions and small businesses together around shared purpose, we foster growth opportunities, bring positive impact and thereby lift the entire region. That’s what the Partnership makes possible—turning collaboration into real opportunity for the people and businesses that power the Baltimore-to-Richmond corridor.”

Ann Ramakumaran

CEO and Founder, Ampcus Inc.

“Innovation is one of our region’s greatest strengths, but it is our ability to work together that sets us apart. When we align around big priorities, the region moves forward.”

Russ Ramsey

Chairman and CEO, Ramsey Asset Management

“Strategic partnerships between the states, the district, the federal government and the private sector are not optional. They are essential for ensuring that economic growth benefits everyone and that the region thrives over the long term.”

Peter Scher

Vice Chairman, JPMorganChase

“Focused on identifying solutions as unique and powerful as the region itself, the Partnership’s efforts build on the impressive skills and talent, regional mobility, infrastructure and inclusive economic growth our community is known for.”

Kathy Warden

Chair, President & CEO, Northrop Grumman

Rallying the Region

“The strength of our region continues to come from the way business, civic and community leaders show up together to solve challenges and seize new opportunities. ChamberRVA is proud to work alongside the Greater Washington Partnership in convening the right voices to turn complex challenges into coordinated action. That alignment is essential to driving long-term economic mobility and competitiveness within our region.”

Brian Anderson

President and CEO, ChamberRVA

“During a year of change, Greater Washington Partnership has been a key collaborator with the Council of Governments in connecting organizations focused on strengthening our region’s resiliency. Together, we launched Talent Capital, an innovative AI-powered workforce tool that invests in and supports displaced federal workers, and advanced DMVMoves, an initiative to create a unified vision and sustainable funding model for the region’s transit.”

Clark Mercer

Executive Director, Metropolitan Washington Council of Governments (COG)





“Employers consistently share that AI skills are no longer optional—they’re essential. Whether organizations are building AI solutions for customers or applying them to improve operational performance, the demand for talent who can integrate AI into their core responsibilities continues to rise. Meeting that demand requires a coordinated effort—from K–12 to higher education to the ongoing upskilling of incumbent workers across the region. NVTC is proud to work alongside the Greater Washington Partnership to align talent development with these rapidly evolving needs.”

Jennifer Taylor

President and CEO, Northern Virginia Technology Council

“Greater Washington Partnership continues to be a critical partner in pushing for investments that strengthen access to jobs and opportunity for Greater Baltimore residents. Through the Baltimore’s Transit Future coalition, we’ve demonstrated what aligned advocacy can accomplish when business and civic leaders speak with one voice. Together, we are building the foundation for a more connected and competitive region.”

Mark Anthony Thomas

President and CEO, Greater Baltimore Committee



“Greater Washington’s strength comes from clarity of purpose and aligned leadership. When organizations like the Federal City Council and the Greater Washington Partnership are rowing in the same direction—with shared priorities for growth, competitiveness and a future-ready DC—the region moves forward. That collaboration is more important now than ever.”

Former Mayor Anthony Williams

Executive Director and CEO, Federal City Council

Future Forward

This past year underscored the need for renewed resilience to strengthen competitiveness, foster innovation and create shared prosperity in the Baltimore-to-Richmond region.

Next year, the Partnership will continue to advance critical initiatives in housing and workforce development, moving our framework into collective action as we coalesce the region to execute on our Economic Growth Roadmap and facilitate investments in regional mobility and infrastructure.

As the trusted bridge advancing Maryland, Virginia and Washington, DC as a unified, globally competitive economic hub, Greater Washington Partnership will continue to mobilize public and private leaders to evolve and elevate the region.





2026 Look Ahead

As the Partnership approaches its 10-year milestone, we are building on a decade of strong leadership and collaboration that has positioned us as a trusted force for regional progress. We are entering 2026 with the focus and alignment needed to advance the region ahead—from housing and workforce to infrastructure and innovation—driving lasting impact across the Baltimore-to-Richmond corridor.

ECONOMIC GROWTH ROADMAP

The Partnership’s regional economic growth roadmap, *Region Rising*, will be our North Star guiding public sector engagement, data, convenings and collective action in 2026. By highlighting where our region should invest its capital and resources, the roadmap will enable the region to emerge as a stronger, more competitive economy poised for continued growth and success.

ATTAINABLE HOUSING SOLUTIONS

The lack of accessible housing in the Baltimore, Richmond and Washington, DC areas has become an impediment to attracting and retaining talent. Led by our newly established Housing Advisory Committee, 2025 saw a renewed effort by the Partnership to advance housing solutions through the development of our Housing Playbook.

Next year will bring the execution of phase one of the Playbook, as the partnership mobilizes the private sector to scale housing solutions that secure the region’s future competitiveness and economic resilience.

SMALL BUSINESS ACCELERATOR FOR EMERGING INDUSTRIES

We will build on the success of our small business accelerator by launching Next Level: Growth Exchange, the second track of a tailored program designed to support CEOs of high-growth, early-stage companies in emerging industries such as technology, life sciences, aerospace and defense and advanced manufacturing. This cohort of founders will learn from senior executives and subject-matter experts from our Board organizations, deepening relationships across procurement, finance and corporate innovation.

STRATEGIC COMPASS

Next year will see the launch of Greater Washington Partnership’s new podcast, hosted by CEO Kathy Hollinger and KPMG’s Patrick Ryan. The podcast brings us into conversation with CEOs from some of the region’s most influential organizations—going beyond the headlines to explore how leaders are navigating transformation, making consequential decisions and translating regional strength into global impact.





SKILLS FORECASTING

Our second biannual Skills Forecasting Convening will be held next year, bringing together leaders from academia and industry to anticipate the workforce skills that will be in highest demand over the next five, 10 and 20 years. The discussion will focus on how AI and other emerging technologies are reshaping the skills landscape.



GREATER WASHINGTON ON THE MOVE

We will be continuing the dynamic event series focused on the future of transportation and infrastructure across the region. Bringing together industry leaders from the public and private sectors, the quarterly event series will foster action-oriented conversations around the region's most pressing mobility and infrastructure challenges.



TELLING OUR REGIONAL STORY

In 2026, we are elevating how our region shows up on the national stage by amplifying the stories of the unique assets, employers and leaders propelling the Baltimore-to-Richmond corridor forward. Building on the momentum of our economic growth roadmap, Region Rising, the Partnership will debut new, shared, no-cost creative assets—open to all—designed to strengthen pitches in every jurisdiction and demonstrate the full power of the metropolitan region and the larger Baltimore-to-Richmond corridor.

About Greater Washington Partnership

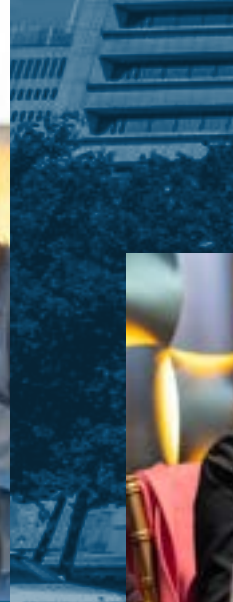
The Greater Washington Partnership is an alliance of CEOs and C-suite executives of the region's leading employers in Maryland, Virginia and Washington, DC—all committed to championing the super-region's economic growth and prosperity.

Founded in 2016, the Partnership now includes 50 leaders from across diverse industries and nonprofit sectors. We are a catalyst for convening thought leadership and collective action. We have built the table that brings together businesses, government and community leaders to identify and address the challenges facing our region across skills and talent, regional mobility, infrastructure, economic growth and innovation.

We work to uncover and advance realistic solutions to tackle those challenges head-on through strategic partnerships, targeted investments and innovative initiatives.











greaterwashingtonpartnership.com